



## News Release

---

FOR IMMEDIATE RELEASE  
June 5, 2015

**Forsberg Germany announces a new strategic partnership with Septentrio Satellite Navigation to become a distributor of Septentrio's OEM boards.**

Leuven, Belgium and Lauenhagen, Germany, June 5, 2015 - Septentrio, a leading designer and manufacturer of GPS/GNSS receivers and Forsberg Germany, a leading OEM component supplier and system integrator, announced today a new strategic partnership. Forsberg Germany will sell and support Septentrio OEM receivers in Germany, Austria and Switzerland. This partnership combines Septentrio's cm-accurate GNSS positioning technology and products with Forsberg Germany's extensive market experience and engineering expertise.

"We are excited about this new partnership with Forsberg Germany," stated Koen Gutscoen, V.P. of Sales at Septentrio. He continued: "Forsberg Germany is a pioneer in European professional navigation systems and has in-depth knowledge of our technology and markets. They are an excellent partner in guiding and supporting our customers towards winning implementations in which reliability and accuracy matter."

"We believe that our partnership with Septentrio to supply their products and services will bring enormous benefits to our customers and Forsberg Germany," stated Charles Forsberg, Managing Director of Forsberg Services Limited. He concluded: "Septentrio are renowned throughout the industry for first-class positioning technology and customer support. We highly value the opportunity to work with Septentrio."

### **About Septentrio:**

Septentrio designs, manufactures and sells high-precision multi frequency multi constellation GPS/GNSS equipment which is used in demanding applications in a variety of industries such as marine, construction, agriculture, survey and mapping, GIS, UAVs as well as other industries. Septentrio receivers deliver consistently accurate GNSS positions scalable to cm-level, and perform solidly even under heavy scintillation or jamming. Septentrio receivers are available as OEM boards, housed receivers and smart antennas.

Septentrio offers in-depth application and integration support to make its customers win in their markets. Septentrio is headquartered in Leuven, Belgium and has offices in Torrance, CA and Hong Kong, and partners throughout the world.

To learn more about Septentrio and its products, visit [www.septentrio.com](http://www.septentrio.com)

### **About Forsberg:**

Forsberg Services is a European navigation systems integrator and OEM component supplier certified to ISO9001:2008.

Originally a navigation consultancy, we have been successful in GNSS OEM and navigation engineering since 1997 with offices in the UK and Germany. We apply that core consultancy approach with strong practical engineering experience in navigation. This ranges across PCB, software and mechanical design. Our navigation expertise includes satellite, optical and inertial navigation as well as other augmentation technologies. In an

Septentrio, Altus, PolaRx and AsteRx are registered trademarks in the United States and/or other countries. All other company names and products mentioned herein may be the property of their respective companies.



age of rapid change we still support customer products we designed and built fourteen years ago.

We build navigation systems to meet customer requirement specifications. We are happy to advise and help you build your own system rather than simply supplying components. We take pride in our current top five customers having each used our services for between eight and fifteen years.

We manage production, test and delivery for ourselves and some customers. Combined with a lifetime's experience of practical navigation we provide customers with good economical solutions using OEM, system design and manufacturing expertise.

###

**Contact:**

**Septentrio**

+32 16 300 800

[info@septentrio.com](mailto:info@septentrio.com)

[@septentrio](#)

**FSL Deutschland**

Tel: +49 9367 9878 080

[Guido.Lenz@forsbergservices.co.uk](mailto:Guido.Lenz@forsbergservices.co.uk)